Punj Lloyd Limited

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www.punjlloydgroup.com

Statement of unaudited results for the quarter ended September 30, 2014

| PART I | | | | (All amounts ar | e in Lacs of INR, unle | ss otherwise stated) |
|---|-----------------------|--------------------|-----------------------|-----------------------|------------------------|----------------------|
| | | Three months ended | | Six months ended | | Year ended |
| Particulars | September 30, 2014 | June 30, 2014 | September 30, 2013 | September 30, 2014 | September 30, 2013 | March 31, 2014 |
| | (unaudited) | (unaudited) | (unaudited) | (unaudited) | (unaudited) | (audited) |
| Income from operations | | | | | | |
| Net sales/income from operations | 126,178 | 110,747 | 196,064 | 236,925 | 418,523 | 822,917 |
| Other operating income | 1,147 | 363 | 26,180 | 1,510 | 22,759 | 24,495 |
| Total income from operations | 127,325 | 111,110 | 222,244 | 238,435 | 441,282 | 847,412 |
| Expenses | | | | | | |
| Cost of material consumed | 77,006 | 59,694 | 96,667 | 136,700 | 171,826 | 336,427 |
| Contractor charges | 26,401 | 38,970 | 53,045 | 65,371 | 110,433 | 212,864 |
| Employee benefit expense | 14,099 | 15,116 | 23,297 | 29,215 | 45,029 | 82,968 |
| Depreciation and amortisation expense | 8,864 | 7,979 | 5,783 | 16,843 | 11,238 | 24,476 |
| Other expenses | 20,474 | 22,546 | 25,088 | 43,020 | 66,185 | 116,058 |
| Total expenses | 146,844 | 144,305 | 203,880 | 291,149 | 404,711 | 772,793 |
| (Loss)/ Profit from operations before other income, finance costs and exceptional items | (19,519) | (33,195) | 18,364 | (52,714) | 36,571 | 74,619 |
| Other income | 1,732 | 874 | 793 | 2,606 | 1,199 | 3,697 |
| (Loss)/ Profit from ordinary activities before finance costs and exceptional items | (17,787) | (32,321) | 19,157 | (50,108) | 37,770 | 78,316 |
| Finance costs | 21,268 | 21,539 | 18,907 | 42,807 | 36,775 | 77,115 |
| (Loss)/ Profit from ordinary activities before exceptional items | (39,055) | (53,860) | 250 | (92,915) | 995 | 1,201 |
| Exceptional items | - | - | - | - | - | - |
| (Loss)/ Profit from ordinary activities before tax | (39,055) | (53,860) | 250 | (92,915) | 995 | 1,201 |
| Tax expense | (12,704) | (17,468) | 90 | (30,172) | 340 | 420 |
| Net (Loss)/ Profit for the period | (26,351) | (36,392) | 160 | (62,743) | 655 | 781 |
| Paid-up equity share capital (face value of Rs. 2 each) | 6,642 | 6,642 | 6,642 | 6,642 | 6,642 | 6,642 |
| Reserves excluding revaluation reserves | | | | | | 368,074 |
| Paid-up debt capital | | | | 162,085 | 148,277 | 164,305 |
| Debenture redemption reserve (included in reserves mentioned above) | | | | 11,287 | 11,287 | 11,287 |
| Earnings per share | | | | | | |
| Basic (in Rs.) | (7.93) | (10.96) | 0.05 | (18.89) | 0.20 | 0.24 |
| Diluted (in Rs.) | (7.93) | (10.96) | 0.05 | (18.89) | 0.20 | 0.24 |
| | (Not annualised) | (Not annualised) | (Not annualised) | (Not annualised) | (Not annualised) | (Annualised) |
| Debt Equity Ratio | | | | 0.52 | 0.39 | 0.44 |
| Debt Service Coverage Ratio Interest Service Coverage Ratio | | | | (1.33) | 1.70 | 1.59 |
| Ilitelest Selvice Coverage Natio | | | | (1.12) | 1.40 | 1.40 |

PART II

| A. Particulars of Shareholding | | | | | | | |
|---|-----------------------|--------------------|-----------------------|-----------------------|-----------------------|-------------------|--|
| | Т | Three months ended | | | Six months ended | | |
| Particulars | September 30, 2014 | June 30, 2014 | September 30, 2013 | September 30, 2014 | September 30, 2013 | March 31, 2014 | |
| 1. Public shareholding | | | | | | | |
| Number of shares | 208,738,697 | 208,703,097 | 208,472,762 | 208,738,697 | 208,472,762 | 208,472,762 | |
| Percentage of shareholding | 62.86 | 62.84 | 62.77 | 62.86 | 62.77 | 62.77 | |
| 2. Promoters and promoter group shareholding | | | | | | | |
| a) Pledged / Encumbered | | | | | | | |
| -Number of shares | 82,367,260 | 82,367,260 | 7,700,000 | 82,367,260 | 7,700,000 | 76,648,305 | |
| -Percentage of shares (as a % of the total | 66.77 | 66.75 | 6.23 | 66.77 | 6.23 | 62.00 | |
| shareholding of promoter and promoter group) | 00.77 | 00.70 | 0.23 | 00.77 | 0.23 | 62.00 | |
| -Percentage of shares (as a % of the total share capital of the Company) | 24.80 | 24.80 | 2.32 | 24.80 | 2.32 | 23.08 | |
| b) Non-encumbered -Number of shares | 40,989,788 | 41,025,388 | 115,922,983 | 40,989,788 | 115,922,983 | 46,974,678 | |
| -Percentage of shares (as a % of the total shareholding of promoter and promoter group) | 33.23 | 33.25 | 93.77 | 33.23 | 93.77 | 38.00 | |
| -Percentage of shares (as a % of the total share capital of the Company) | 12.34 | 12.36 | 34.91 | 12.34 | 34.91 | 14.15 | |

| B. The status of investor complaints received by the company is as follows: | | | | | | |
|---|--------------------------------|-----------------------------|---------------------------------|-------------------------------------|--|--|
| Particulars | Pending as on July 01, 2014 | Received during the quarter | Disposed off during the quarter | Pending as on September 30, 2014 | | |
| No. of complaints | - | 14 | 14 | - | | |

| | Three months ended | | | Six months ended | | Year ended |
|--|-----------------------|------------------|-----------------------|-----------------------|-----------------------|-------------------|
| | September 30, 2014 | June 30, 2014 | September 30, 2013 | September 30, 2014 | September 30, 2013 | March 31, 2014 |
| Segment revenue | | | | | | |
| Engineering, procurement and construction services | 97,667 | 83,885 | 168,816 | 181,552 | 375,577 | 722,681 |
| Traded goods | 27,080 | 25,030 | 26,196 | 52,110 | 40,293 | 92,418 |
| Unallocated | 1,431 | 1,832 | 1,052 | 3,263 | 2,653 | 7,818 |
| Net sales / income from operations | 126,178 | 110,747 | 196,064 | 236,925 | 418,523 | 822,917 |
| Segment results | | | | | | |
| (Loss)/ Profit before interest and tax for each segment | | | | | | |
| Engineering, procurement and construction services | (19,488) | (34,223) | 18,149 | (53,711) | 35,099 | 69,545 |
| Traded goods | 48 | 80 | (281) | 128 | (228) | 609 |
| Unallocated | 990 | 1,395 | 661 | 2,385 | 1,873 | 6,272 |
| Total | (18,450) | (32,748) | 18,530 | (51,198) | 36,744 | 76,426 |
| Less: (i) Interest | 21,268 | 21,539 | 18,907 | 42,807 | 36,775 | 77,115 |
| (ii) Other unallocable expenditure net of unallocable income | (663) | (427) | (627) | (1,090) | (1,026) | (1,890) |
| Total (loss)/ profit before tax | (39,055) | (53,860) | 250 | (92,915) | 995 | 1,201 |
| Capital employed (segment assets - segment liabilities) | | | | | | |
| Engineering, procurement and construction services | 556,952 | 588,622 | 598,892 | 556,952 | 598,892 | 625,041 |
| Traded goods | 2,138 | 645 | 3,725 | 2,138 | 3,725 | 3,291 |
| Unallocated | (250,034) | (253,006) | (225,989) | (250,034) | (225,989) | (253,291) |
| Total | 309,056 | 336,260 | 376,628 | 309,056 | 376,628 | 375,041 |

NOTES

- . The above unaudited financial results for the quarter ended September 30, 2014 have been reviewed and recommended by the Audit Committee and approved by the Board of Directors at its meeting held on November 14, 2014.
- The auditors of the Company in their report on financial results for the quarter ended September 30, 2014 have invited attention in respect of certain cost over-runs amounting to Rs. 73,580 lacs, arising due to design changes and consequent changes in the scope of work on Heera Redevelopment project with Oil and Natural Gas Corporation Limited. Due to the said reasons certain differences and dispute arose between the parties and several rounds of discussions were held to explore the possibility of amicable resolution of the dispute mutually. The matter was referred to an Outside Expert Committee (OEC). Based on recent developments, the Company has come to the view that the settlement process can be best resolved in finality, expeditiously and with legal enforceability only through arbitration and hence has re-commenced the arbitration proceedings, which were kept in abeyance owing to proceedings by the OEC. As the Company is confident of a satisfactory settlement of the disputes and recovery of the said amount, no adjustments have been considered necessary in these financial results. The auditors of the Company have expressed an emphasis on this matter in their report on financial results for the quarter ended June 30, 2014 and year ended March 31, 2014.
- During the quarter ended September 30, 2014, on a project being executed by the Company's branch in Thailand, the customer has exercised its contractual right to encash the performance bond amounting to Rs. 17,108 lacs. The auditors of the Company in their report on financial results for the quarter ended September 30, 2014 have invited attention in respect of the above matter and on recoverability of other claims from the said contract amounting to Rs. 39,109 lacs, on which the auditors of the Company's branch in Thailand have drawn an emphasis of matter in their report on the branch's financial results for the quarter ended September 30, 2014. The management is taking appropriate steps for the recovery of the said amounts and is confident of recovery of the amounts exceeding the recognised claims and performance bonds. Accordingly, no adjustments have been considered necessary in these financial results. The auditors of the Company have expressed an emphasis on this matter in their report on financial results for the quarter ended June 30, 2014 and year ended March 31, 2014.
- Pursuant to the enactment of Schedule II to the Companies Act, 2013, certain assets required a reassessment of their remaining useful lives from the previous estimates. Accordingly, the management has made the necessary revision with effect from the date of Schedule II becoming effective, i.e., April 1, 2014. The Company, based on the transitional provision under the said schedule, has adjusted the carrying amount of assets, as on April 1, 2014,

| | As | at | |
|---|-----------------------|-------------------|--|
| | September 30, 2014 | March 31, 2014 | |
| | (unaudited) | (audited) | |
| EQUITY AND LIABILITIES | | | |
| Shareholders' funds | | | |
| Share capital | 6,642 | 6,642 | |
| Reserves and surplus | 302,414 | 368,399 | |
| Sub-total - Shareholders' funds | 309,056 | 375,041 | |
| Non-current liabilities | | | |
| Long-term borrowings | 102,822 | 124,893 | |
| Deferred tax liabilities (net) | - | 12,861 | |
| Other liabilities | 1,649 | 2,827 | |
| Provisions | 252 | 116 | |
| Sub-total - Non-current liabilities Current liabilities | 104,723 | 140,697 | |
| Short-term borrowings | 377,211 | 352,189 | |
| Trade payables | 232,452 | 230,014 | |
| Other liabilities | 358,374 | 302,354 | |
| Provisions | 7,753 | 7,831 | |
| Sub-total - Current liabilities | 975,790 | 892,388 | |
| TOTAL - EQUITY AND LIABILITIES | 1,389,569 | 1,408,126 | |
| ASSETS | , , | | |
| Non-current assets | | | |
| Fixed assets | 130,473 | 151,011 | |
| Non-current investments | 157,587 | 157,855 | |
| Deferred tax assets (net) | 18,816 | 241 | |
| Loans and advances | 52,122 | 56,465 | |
| Other assets | 10,696 | 10,779 | |
| Sub-total - Non-current assets Current assets | 369,694 | 376,351 | |
| Inventories | 15,324 | 12,260 | |
| Unbilled revenue (work-in-progress) | 568,536 | 607,353 | |
| Trade receivables | 241,067 | 237,772 | |
| Cash and bank balances | 21,205 | 17,631 | |
| Loans and advances | 162,739 | 145,746 | |
| Other assets | 11,004 | 11,013 | |
| Sub-total - Current assets | 1,019,875 | 1,031,775 | |
| TOTAL - ASSETS | 1,389,569 | 1,408,126 | |

to the opening balance of retained earnings where the assets have nil remaining useful life on April 1, 2014. The carrying amount of other assets has been depreciated over their remaining useful life and charged to the statement of profit and loss.

- 6. The auditors of the Company in their report on financial results for the quarter ended September 30, 2014 have invited attention to deductions made / amount withheld by some customers aggregating to Rs. 5,391 lacs. The management is taking appropriate steps for recovery of these deductions / withheld amounts and believes that these amounts are fairly stated. The auditors of the Company have expressed an emphasis on this matter in their report on financial results for the quarter ended June 30, 2014 and year ended March 31, 2014.
- 7. The Company has accounted for deferred tax assets on timing differences including those on unabsorbed depreciation and business losses. The same has been done after considering the estimated margins on unexecuted portion of the projects as at the reporting date. The management is virtually certain that the Company will generate sufficient profits to realise the deferred tax assets.
- 8. Segment wise revenue, results and capital employed: (Refer TABLE: I)
- 9. Tax expenses are net of deferred tax effects and minimum alternative tax credit 10. Other operating income include exchange differences (net).
- 11. Ratios have been computed as follows
 - Interest Service Coverage Ratio = Profit before Interest, Depreciation and Tax / Interest
 - Debt Service Coverage Ratio = Profit before Interest, Depreciation and Tax / (Interest on 'Debt' + Principal repayment of Debt during the period)
 - Debt = Long term borrowings, including their current maturities and excluding working capital
 - Equity = Issued, Subscribed and Paid-Up Share Capital plus Reserves and Surplus (mentioned
- Reserves and Surplus = General Reserve, Capital Reserve, Debenture Redemption Reserve. Securities Premium Account, Foreign Currency Translation Reserve and Surplus Closing Balance in the Statement of Profit and Loss
- 12. Previous quarters / six months / year's amounts have been regrouped / re-arranged wherever necessary to conform to the current quarter's presentation.

For and on behalf of the Board of Directors of Punj Lloyd Ltd

Place : Gurgaon Date: November 14, 2014

Managing Director & Group CEO